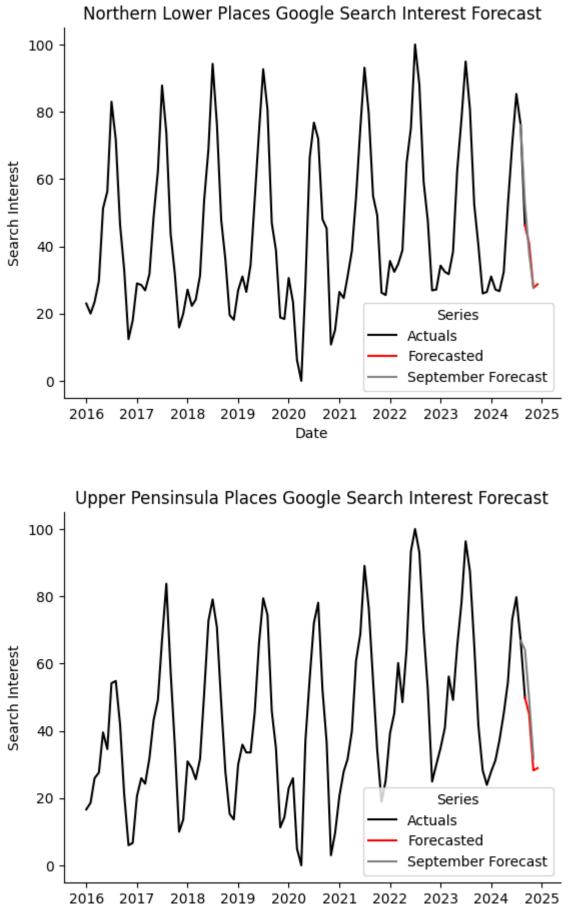
October-December 2024 Northern Michigan Search Interest Forecast

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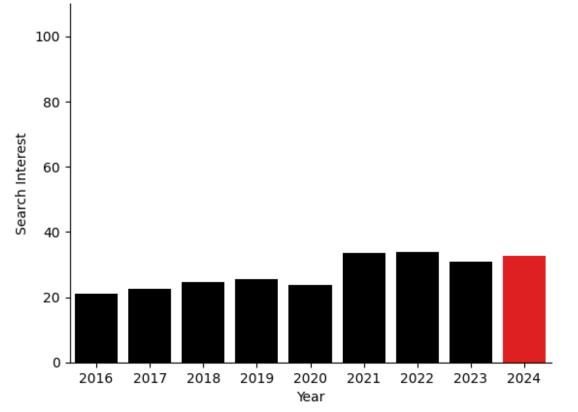
Below are the search interest forecasts for the combined Northern Lower and combined Upper Pensinsula places for October, November, and December 2024. Note that the possible range for historical search interest is normalized to a maximum of 100 and a minimum of 0, but forecasts outside this range are permissible as these values are forecasted to be outside the historical range. Actuals so far this year have been under forecasts, especially for the Upper Peninsula. The Upper Peninsula was previously trending upward in search interest. But current search interest is more in line with 2021 than 2022 & 2023. The low search interest during late winter could have been explained by the warm winter and low opportunities for winter sports. However, the shortfall has continued into the summer peak.

For both peninsulas, September's forecast is in grey and the current October forecast is in red.

Also provided are barcharts comparing the average search interest for the forecast months (October, November, December) to the same months in previous years. The forecast for the Upper Peninsula remains elevated relative to 2023 and similar to 2022. For the Lower Peninsula, the forecast is between the realization for 2022 and 2023.

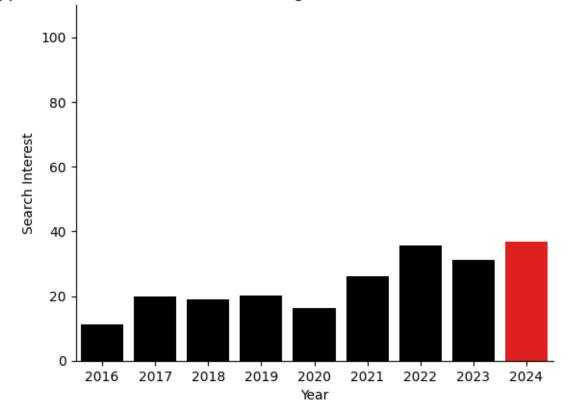


Date



Northern Lower Search Interest Averaged for October, November, and December

Upper Peninsula Search Interest Averaged for October, November, and December



The following table shows the top five places that are forecasted to have the highest search interest compared to the same time period in 2023. Of the following places, all are on the west side of the Lower Peninsula except Lewiston.

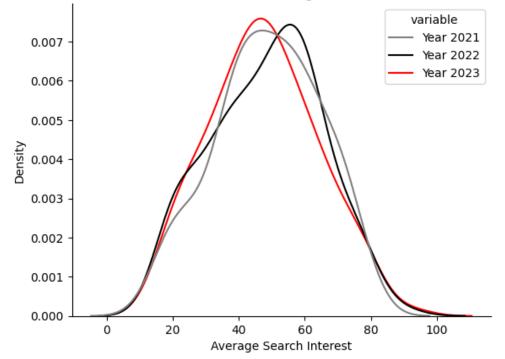
	Place	Peninsula	Difference
0	Brutus	Lower	11.6
1	Lewiston	Lower	9.8
2	Haring	Lower	7.9
3	Oden	Lower	7.3
4	Grawn	Lower	6.2

Three things impact the value of the search interest forecasts for each place.

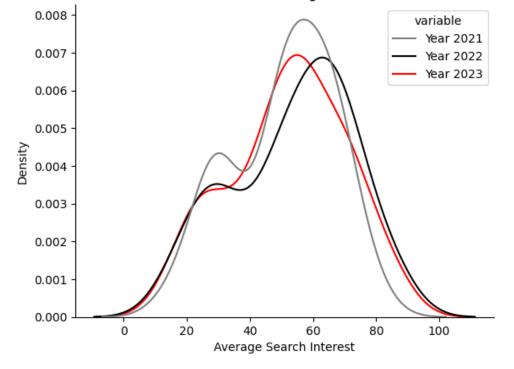
- 1. The previous year's monthly value for each individual place.
- 2. While not directly impacting the model forecast, seasonal (12 mo) differencing accounts for the fact that search interest is higher in some portions of the year than others (so previous year actual is impacted).
- 3. Model difference: based on forecasted weather and gas price changes, the model will predict 12 mo changes from the previous year for each individual place. These new levels are aggregated via regression to the peninsula level series.

The two KDE plots below plot the distributions of the individual place actual values for the months of September, October, and November for the previous three years. Note that the values for 2023 serve as the last actual values for 2024. For the Lower Peninsula, the 2023 values are lower than 2021 and 2022. For the Upper Peninsula, the 2023 values are between 2021 and 2022.

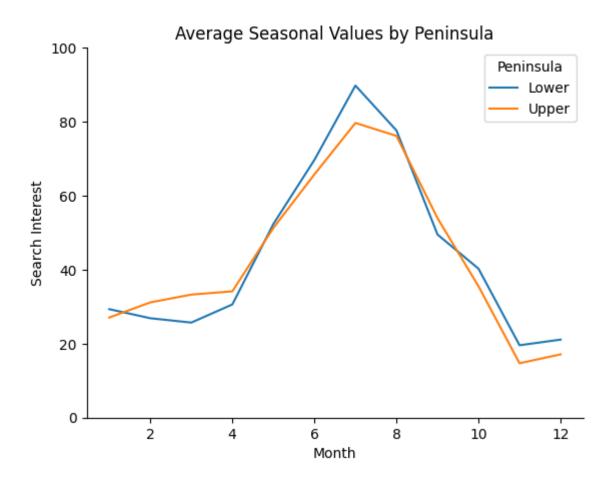




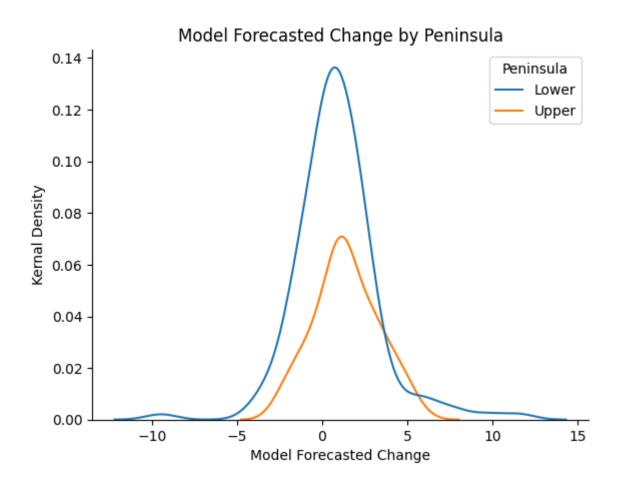
Upper Peninsula Place Level Search Interest Averaged for October, November, and December



The following figure shows the aggregate average search interest for each calendar month. Both the Upper and Lower Pensinsulas have a seasonal peak in July/August with the Lower Peninsula peak solidly in July. The Upper Peninsula has higher values for January-March likely due to winter snow sports like snowmobiling. For the October-December forecast period, we should move into the lowest annual search interest.



Finally, forecasts are determined by the forecasted place level change from the previous year based on weather and gasoline prices and the intercept capturing past trends. For both peninsulas, the most likely forecasted change from the previous year is positive. However, there are significant negative values especially for the Lower Peninsula. (Note, however, that the final forecast numbers by peninsula are weighted by the size of the contribution of the place to total search interest.)



Places Impacted by Weather and Gas Prices

In addition to the above more aggregated analysis, I will now look at places that are impacted by weather and gasoline prices. (Many places are not impacted by these factors in the model and instead have an average increase or decrease year over year.) After identifying the places impacted by weather or gas prices, I then divide these places projected to have higher or lower search interest (on average) during the forecast months from the previous year. This is due to both the impact of weather and gasoline prices and the average trend year over year.

For the Northern Lower Peninsula, 83 of 142 places are impacted by weather or gasoline prices in the model. Of these, 54 are forecasted to have higher search interest during these three months than last year. The remaining are forecasted to have lower search interest than last year. These places are listed and the chart shows their yearly average search interest values for the three forecast months. Here, the verticle line signifies the start of the forecast period.

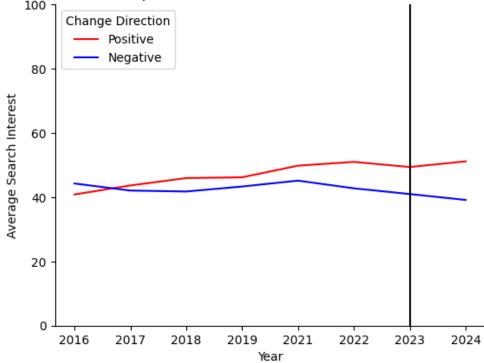
Northern Lower Places with Weather Impact Higher Interest than Last Year

['caberfae', 'sand lake', 'leland', 'ludington', 'frankfort', 'mackinac', 'crystal mo untain', 'luther', 'northport', 'bellaire', 'lake ann', 'lake leelanau', 'au sable', 'lake city', 'manistee lake', 'indian river', 'arcadia', 'houghton lake', 'boyne cit y', 'onaway', 'alanson', 'benzonia', 'rogers city', 'saint helen', 'roscommon', 'east port', 'fife lake', 'standish', 'lupton', 'west branch', 'farwell', 'harrison', 'pell ston', 'scottville', 'thompsonville', 'manton', 'kalkaska', 'cadillac', 'posen', 'lev ering', 'hillman', 'brethren', 'kingsley', 'free soil', 'beaverton', 'gaylord', 'graw n', 'mancelona', 'reed city', 'pilgrim', 'advance', 'vanderbilt', 'boon', 'twining']

Northern Lower Places with Weather Impact Lower Interest than Last Year

['suttons bay', 'traverse city', 'tawas city', 'custer', 'harrisville', 'cedar', 'ros e city', 'omena', 'alden', 'omer', 'elberta', 'maple city', 'ossineke', 'skidway lak e', 'marion', 'boyne falls', 'ellsworth', 'maple grove', 'ironton', 'central lake', 'oak hill', 'jennings', 'sterling', 'eastlake', 'baldwin', 'norwood', 'alba', 'turne r', 'honor']





For the Upper Peninsula, 36 of 72 places are impacted by weather or gasoline prices in the model. Of these, 28 are forecasted to have higher search interest during these three months than last year. The remaining are forecasted to have lower search interest than last year. These places are listed and the chart shows their yearly average search interest values for the three forecast months. Here, the verticle line signifies the start of the forecast period.

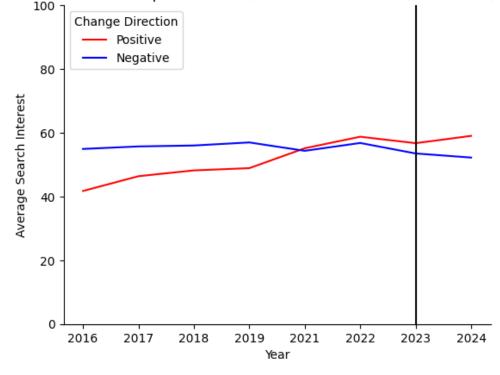
Upper Peninsula Places with Weather Impact Higher Interest than Last Year

['munising', 'ignace', 'newberry', 'sault', 'michigamme', 'manistique', 'naubinway', 'gladstone', 'marquette', 'big bay', 'brimley', 'lake linden', 'kingsford', 'gwinn', 'escanaba', 'ishpeming', 'hancock', 'rapid river', 'bergland', "l'anse", 'crystal fal ls', 'menominee', 'bessemer', 'calumet', 'iron mountain', 'dollar bay', 'daggett', 's outh range']

Upper Peninsula Places with Weather Impact Lower Interest than Last Year

['houghton', 'mohawk', 'hubbell', 'rock', 'republic', 'kincheloe', 'stephenson', 'cas pian']



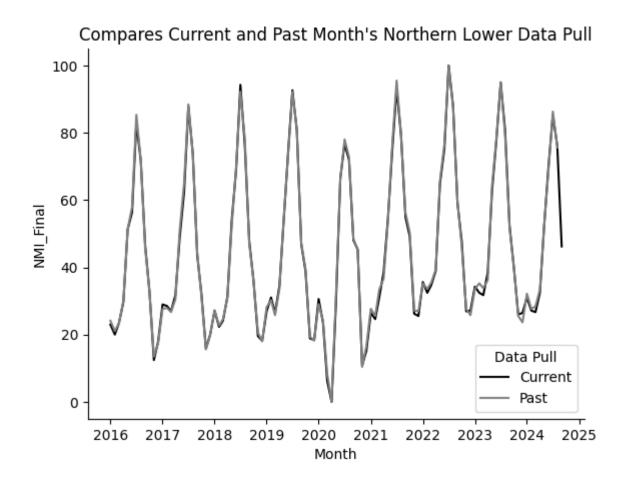


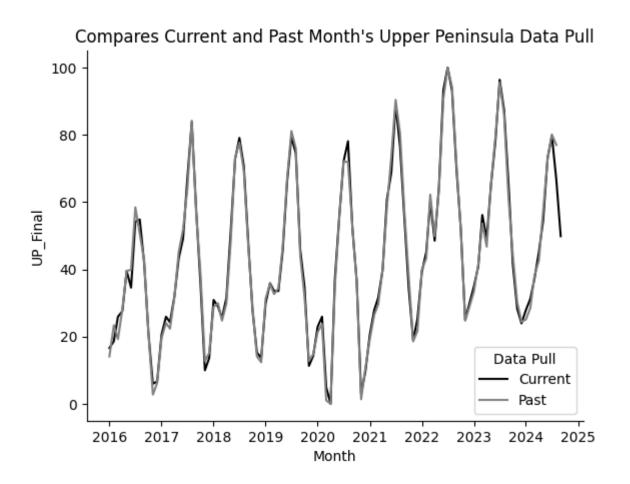
Data Variation and Weather Forecast Accuracy

In addition to what "should" impact search interest forecasts, there is also variation between search values pulled from Google trends. As I described in the original research for this project, search interest results will vary depending on whether you pull data using the pytrends package or from the Googletrends website. Pertinent to this project, results will also vary if you pull data using pytrends at different points in time. The severity of this difference changes from month to month.

While the most obvious solution to this problem is retaining historical values and keeping them constant, this is more difficult for Google trends data which is internally normalized. Thus, it's much easier to repull the

entire series each time. I have a good idea of what my long term solution to this issue is, and I've started to save back each monthly data pull to help make it happen.



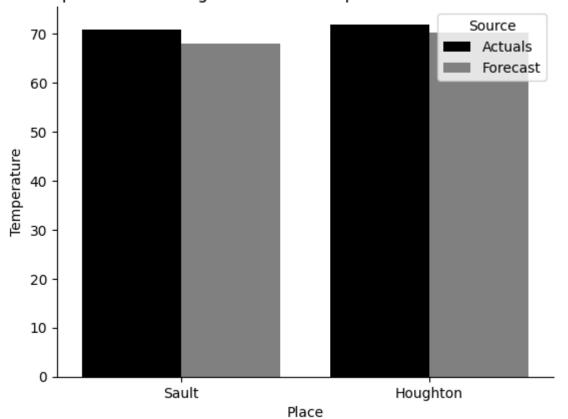


One last factor to consider is my source for weather forecasts, with a focus on temperature. All of my historical weather data used to train my models is from weather.gov. However, I source temperature forecasts from both weather.gov (average of averages) and accuweather (average maximums and average minimums). To some degree, it's difficult to compare these sources because average, maximum, and minimum temperatures are different statistics. Nonetheless, throughout this project, I've found that weather.gov usually forecasts above normal temperatures. To some extent I wonder if forecasts from a government agency are more likely to be high given politics surrounding issues like global warming.

Therefore, I will roughly track the one month forward predictive performance of the weather.gov and accuweather forecasts. First, I will look at the previous month's average temperature and determine if it actually was above historical normals. Next, I will compare the previous month's forecasted accuweather average max and min temperatures to actual values.

For August, the normal average temperature is 58.3 degrees for Houghton Lake and 57.2 degrees for Sault St Marie. The actual average temperature values were Houghton Lake 61.2 and Sault St Marie 60.5. So actual temperatures were actually above normals.

Based on the accuweather forecasts, we see that these were quite accurate for August. Actual temperatures were slighly lower than forecast. This is more the case for minimum temperatures than maximum temperatures.



Comparison of Average Maximum Temperatures for Previous Month

Comparison of Average Minimum Temperatures for Previous Month

